

November 4, 2019

The BSE Limited, Listing Department, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Scrip Code: 540173

Kind Attention

National Stock Exchange of India Limited, Listing Department "Exchange Plaza" Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

Symbol: PNBHOUSING

Dear Sirs,

<u>Sub: Disclosure in terms of Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.</u>

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 we submit Term Sheet for issue of secured redeemable non-convertible debentures (Series LI) to be allotted on November 7, 2019.

The details are as below:

Series	Coupon Rate	Amount (INR)	Issue Opening And Closing Date	Allotment Date	Tenure
LI	Yield basis	2500 crore	6 th November 2019	7 th November 2019	10 years

We request you to kindly take note of the same.

Thanking you,

For PNB Housing Finance Limited

Company Secretary and Compliance Officer

Encl: Term Sheet Series LI



PNB Housing Finance Limited

Ghar Ki Baat

Secured Redeemable Non-Convertible Bonds in the nature of promissory Notes (Series LI)

Term Sheet

	Term Sheet
Issuer	PNB Housing Finance Ltd.("PNBHFL"/ the "Company"/the "Issuer")
Instrument/ Security	Secured Redeemable Non-Convertible Bonds in the nature of promissory Notes ("Bonds")
Name	
Issue size	INR 2500 Crores ("the issue")
Trading Mode of the instrument	Demat only
Seniority	Senior
Mode of Issue	Private placement
Instrument Form	In Demat mode
Face Value	Rs.10,00,000/- Per Bond
Issue Price	At Par (Rs.10,00,000/- Per Bond)
Redemption Price	At Par (Rs.10,00,000/- Per Bond)
Credit Rating	"CARE AA+" by CARE
Security	The issue is proposed to be secured upfront by execution of deed of hypothecation in favour of Debenture Trustee covering the security cover of not less than 1.25 times by way of exclusive charge on specific book debts throughout the term of debentures.
Tenor	10 Years
Put & Call Option Price	None
Redemption	Staggered in five equal instalments commencing from the end of 6 th year from the date of allotment (i.e. at the end of 6 th , 7 th , 8 th , 9 th and 10 th Year)
Redemption Date	At Par INR 2,00,000 per bond on 7 th Nov 2025, 7 th Nov 2026, 7 th Nov 2027, 7 th Nov 2028 and 7 th Nov 2029.
Coupon rate	Yield basis
Interest payment	Annually
Interest payment date	7 th Nov every year.
	Thus, first interest payment date would be 7th Nov 2020 and so on.
Step Up/ Step Down Coupon Rate	None
Coupon Type	Fixed
Coupon Reset	None
Listing	On the Wholesale Debt Market (WDM) Segment of the National Stock Exchange of India Ltd. ("NSE")
Objects of the issue	The proceeds of the issue shall be utilized towards repayment/prepayment of existing long term debts of the Company. Issuer undertakes not to use proceeds for investments in any capital market, real estate, on lending and other such activities not permitted by RBI.
Day Count Basis	Actual/ Actual Interest shall be computed on an "actual/actual basis". Where the interest period (start date to end date) includes February 29, interest shall be computed on 366 days-a-year basis
Interest on Application Money against which Allotment is made	As per SEBI guidelines
Listing	Proposed on the Wholesale Debt Market (WDM) segment of National Stock of India Limited ("NSE") As per SEBI Circular CIR/IMD/FIIC/18/2010 dated November 26, 2010, and RBI Circular No 89 dated March 1, 2012 SEBI Registered FIIS/sub accounts of FII can Invest in primary issues of Non-Convertible Debettures (NCDs)/ hends only if lighting of such hends (NCDs)
_	issues of Non-Convertible Debentures (NCDs)/ bonds only if listing of such bonds / NCDs is committed to be done within 15 days of such investment. In case the Issue is not listed within 15 days from the deemed date of Allotment issuer would Immediately redeem/buyback the said securities from the FIIS/ sub-accounts of FIIs.
Trustees	IDBI Trusteeship Services Limited
Depository	National Securities Depository Limited and Central Depository Services (India) Limited
Registrars	Link Intime India Pvt Ltd
Settlement	Payment of interest and repayment of principal shall be made by way credit through direct credit/ RTGS/ Fund Transfer/ NECS/ NEFT or any other electronic mode offered by the Banks
Business Day/ Working Day	'Business Day' shall be a day on which commercial banks are open for business in New Delhi and the days when the money market is functioning in Mumbai. If the date of payment of interest does not fall on a Business Day, then the payment shall be made on the following business day in line with SEBI circular No CIR/IMD/DF-1/122/2016 dated November 11
	2016.

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CIN: L65922DL1988PLCO33856

	a Business Day, the payment shall be made by the Issuer on the immediately succeeding Business Day as per SEBI Circular 11th November 2016 (CIR/IMD/DF- 1/122/2016) If the Redemption Date, also being the last Coupon Payment Date, of the Bonds falls on a day that is not a Business Day, the redemption proceeds shall be paid by the Issuer on the immediately preceding Business Day along with the interest accrued on the Bonds until such date of redemption as per SEBI Circular 11th November 2016 (CIR/IMD/DF-1/122/2016)
Record Date	15 days prior to each Coupon Payment Date and Redemption Date.
	In the event the Record Date falls on a day, which is not a Business Day, the immediately
Investore who are eligible	succeeding Business Day will be considered as the Record Date. a) Scheduled Commercial Banks;
Investors who are eligible to apply	 a) Scheduled Commercial Banks; b) Insurance Companies registered with the Insurance Regulatory and Development Authority; c) Mutual Funds;
	d) Public Financial Institutions specified in Section 2(72) of the Companies Act 2013; e) Foreign Institutional Investors and sub-accounts registered with SEBI (subject to compliance with the SEBI/ RBI norms);
	f) Provident Funds, Gratuity Funds, Superannuation Funds and Pension Funds; g) Co-operative Banks, Regional Rural Banks authorized to invest in bonds/ debentures; h) Companies and Bodies Corporate authorized to invest in bonds/ debentures; i) Societies authorized to invest in bonds/ debentures;
	j) Trusts authorized to invest in bonds/ debentures; k) Statutory Corporations/ Undertakings established by Central/ State legislature authorized to invest in bonds/ debentures; Desident Individual Investors:
	Resident Individual Investors; Hindu Undivided Families through Karta;
	n) Partnership firms formed under applicable laws in India in the name of the partners.
	o) Qualified Foreign Investors/FII/ Qualified Portfolio Investors
Investors who are not	a) Sovereign Wealth Funds;
eligible to apply	b) Venture Capital Funds and Foreign Venture Capital Investors;
	c) Overseas Corporate Bodies;
	d) Multilateral and Bilateral Development Financial Institutions;
	e) Foreign Nationals;
	f) Non-Resident Indians;
	g) Persons resident outside India;
	h) Minors without a guardian name;
	i) Person ineligible to contract under applicable statutory/ regulatory requirements.
Transaction Documents	The Issuer has executed/ shall execute the documents including but not limited to the following in connection with the Issue:
	Letter appointing IDBI Trusteeship Services Ltd. as Trustees to the Bondholders; Debenture Trusteeship Agreement;
	Debenture Trust Deed and/or Deed of Hypothecation and/or other security document(s); Rating Agreement with CARE;
	Tripartite Agreement between the Issuer; Registrar and NSDL for issue of Bonds in dematerialized form;
	 6. Tripartite Agreement between the Issuer, Registrar and CDSL for issue of Bonds in dematerialized form; 7. Letter appointing Registrar and MoU entered into between the Issuer and the Registrar;
	8. Application made to NSE for seeking its in-principle approval for listing of Bonds;9. Listing Agreement with NSE;
Conditions precedent to	Letters appointing Arrangers to the Issue. The subscription from investors shall be accepted for allocation and allotment by the Issuer
subscription of Bonds	subject to the following:
	Rating letters from CARE not being more than one month old from the issue opening date; Written concent letter from IDDL Trusteephin Carries Ltd. convening their concent to
	 Written consent letter from IDBI Trusteeship Services Ltd. conveying their consent to act as Trustees for the Bondholders; Making an application to NSE for seeking its in-principle approval for listing of Bonds.
Conditions subsequent to subscription of Bonds	The Issuer shall ensure that the following documents are executed/ activities are completed as per time frame mentioned elsewhere in this Private Placement Offer Letter:
	 Maintaining a complete record of private placement offers in Form PAS-5 and filing the such record along with Private Placement Offer Letterin Form PAS-4with the Registrar of Companies, National Capital Territory of Delhi & Haryana with fee as provided in

Companies (Registration Offices and Fees) Rules, 2014 and with Securities and Exchange Board of India, within a period of thirty days of circulation of the Private Placement Offer Letter; Filing a return of allotment of Bonds with complete list of all Bondholders in Form PAS-3 under section 42 of the Companies Act, 2013, with the Registrar of Companies. National Capital Territory of Delhi & Haryana within thirty days of the Deemed Date of Allotment along with fee as provided in the Companies (Registration Offices and Fees) Rules, 2014: 3. Credit of demat account(s) of the allottee(s) by number of Bonds allotted within two working days from the Deemed Date of Allotment: Making listing application to NSE within 15 days from the Deemed Date of Allotment of Bonds and seeking listing permission within 20 days from the Deemed Date of Allotment of Bonds; Executing the Debenture Trust Deed and/or other necessary document(s), in favour of the Trustee within sixty days of Deemed Date of Allotment of the Bonds and submit with NSE within five working days of execution of the same for uploading on its website. Besides, the Issuer shall perform all activities, whether mandatory or otherwise, as mentioned elsewhere in this Private Placement Offer Letter. In case of default in payment of interest and/or principal redemption on the due dates, **Event of Default** additional interest @ 2% p.a. over the documented rate will be payable by the Company for the defaulted period Cross Default Not Applicable The Trustees shall protect the interest of the Bondholders in the event of default by the Role and Responsibilities Company in regard to timely payment of interest and repayment of principal and shall take Trustees necessary action at the cost of the Company. No Bondholder shall be entitled to proceed directly against the Company unless the Trustees, having become so bound to proceed, fail to do so. In pursuance of the extant provisions, it shall be the duty of the Trustee to: (a) satisfy himself that the Private Placement Offer Letter does not contain any matter which is inconsistent with the terms of the issue of Bonds or with the Debenture Trust Deed and/or other document(s); (b) satisfy himself that the covenants in the Debenture Trust Deed and/or other document(s)are not prejudicial to the interest of the Bondholders; (c) call for periodical status or performance reports from the Company; (d) communicate promptly to the Bondholders defaults, if any, with regard to payment of interest or redemption of Bonds and action taken by the Trustee therefor; (e) appoint a nominee director on the Board of the Company in the event of: two consecutive defaults in payment of interest to the Bondholders; or default in redemption of Bonds. ensure that the Company does not commit any breach of the terms of issue of Bonds or covenants of the Debenture Trust Deed and/or other document(s)and take such reasonable steps as may be necessary to remedy any such breach; inform the Bondholders immediately of any breach of the terms of issue of Bonds or covenants of the Debenture Trust Deed and/or other document(s): (h) ensure that the assets of the Company issuing Bonds and of the guarantors, if any, are sufficient to discharge the interest and principal amount at all times and that such assets are free from any other encumbrances except those which are specifically agreed to by the Bondholders: call for reports on the utilization of funds raised by the issue of Bonds; take steps to convene a meeting of the Bondholders as and when such meeting is required to be held: ensure that the Bonds have been redeemed in accordance with the terms of the issue of Bonds; perform such acts as are necessary for the protection of the interest of the Bondholders and do all other acts as are necessary in order to resolve the grievances of the Bondholders. The Trustee shall convene the meeting of all the Bondholders on: (a) requisition in writing signed by Bondholders holding at least one-tenth in value of the Bonds for the time being outstanding; happening of any event, which constitutes a breach, default or which in the opinion of the Trustees affects the interest of the Bondholders. The Trustees shall carry out its duties and perform its functions as required to discharge

obligations under the terms of the Companies Act, 2013, SEBI Debt Regulations, the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993, Debenture Trusteeship Agreement, Debenture Trust Deed and/or and/or other document(s), Private Placement Offer Letter and all other related transaction documents, with due care, diligence and loyalty. The Company shall execute the Debenture Trust Deed and/or other document(s) in Form No.SH.12 or as near thereto as possible, in favour of the Trustee within sixty days of Deemed Date of Allotment of the Bonds and submit with NSE within five working days of execution of the same for uploading on its website. In the event of delay in execution of Debenture Trust Deed and/or other document(s) within sixty days of Deemed Date of Allotment of the Bonds. the Company shall refund the subscription with the Coupon Rate or pay penal interest at the rate of 2.00% p.a. over the Coupon Rate till these conditions are complied with, at the option of the Bondholders. The Company shall, till the redemption of the Bonds, submit its latest audited/ limited review half yearly consolidated (if available) and standalone financial information such as Statement of Profit & Loss, Balance Sheet and Cash Flow Statement and auditor qualifications, if any, to the Trustee within the timelines as mentioned in Simplified Listing Agreement issued by SEBI vide circular No. SEBI/IMD/BOND/1/2009/11/05 dated May 11, 2009 as amended from time to time. Further, the Issuer shall within 180 days from the end of the financial year, submit a copy of the latest annual report to the Trustee and the Trustee shall be obliged to share the details submitted under this clause with all 'Qualified Institutional Buyers' (QIBs) and other existing Bondholders within two working days of their specific request. The Bonds are governed by and shall be construed in accordance with the existing laws of Governing Law and India. Any dispute arising thereof shall be subject to the jurisdiction of district courts of New Jurisdiction Delhi Additional Covenants Security Creation: The issue is proposed to be secured upfront by execution of deed of hypothecation in favour of Debenture Trustee covering the security cover of not less than 1.25 times throughout the term of debentures 2. Default in Payment: In case of default in payment of interest and/ or principal redemption on the due dates, the Company shall pay additional interest at the rate of 2.00% p.a. over the Coupon Rate for the defaulting period i.e. the period commencing from and including the date on which such amount becomes due and upto but excluding the date on which such amount is actually paid. 3. Delay in Listing: The Company shall make listing application to NSE within 15 days from the Deemed Date of Allotment of the Bonds and seek listing permission within 20 days from the Deemed Date of Allotment of Bonds. In case of delay in listing of the Bonds beyond 20 days from the Deemed Date of Allotment, the Company shall pay penal interest at the rate of 1.00% p.a. over the Coupon Rate from the expiry of 30 days from the Deemed Date of Allotment till the listing of Bonds to the Bondholder(s). The interest rates mentioned in above three covenants shall be independent of each other. Other terms and The Bidders are advised to bid/quote strictly as per operating Guidelines provided conditions by stock exchanges. Bids with indicative rates/cut off rate & tentative amount are liable for rejection. This is merely invitation for exploring the interest rate & quantum available & not be considered as an invitation to subscribe to bonds. The Company's decision regarding acceptance of amount & finalization of cut-off rate shall be final. The Issuer reserves its sole and absolute right to modify (pre-pone/ postpone/ deferment/ cancel (scrap)) the proposed bond issue schedule without giving any reasons or prior notice. In such a case, arrangers/investors shall be intimated about such modification. The Issuer is entitled at its sole and absolute discretion to accept or reject any application, in part or in full, without assigning any reason. Application forms which are incomplete or which do not fulfil the Terms & Conditions indicated on the application form are liable to be rejected. Manner of Bidding shall be closed book bidding Allotment of Bonds shall be made on Uniform yield basis.

Funds Settlement	 Successful bidders should transfer the funds on the pay-in date from the bank account(s) registered with NSE Bond platform to the designated bank account of Indian Clearing Corporation Ltd.'s (NSCCL) on or before 10:30 am. 		
		must ensure to pay the funds from their same bank account them in the NSE BOND (EBP) platform while placing the	
	transfer of funds thre in time in the bank a NSE EBP platform i and the relevant rule	ke remittance of application money by way of electronic ough RTGS/ electronic fund mechanism for credit by the payaccount of the NSE Clearing Corporation appearing on the n accordance with the timelines set out in the EBP guidelines es and regulations specified by SEBI in this regard. All made through RTGS as per the Bank details mentioned in the E-EBP platform.	
Issue Schedule*	Issue Opening Date	06 November 2019	
	Issue Closing Date	06 November 2019	
	Pay-in Dates	07 November 2019	
	Deemed Date of Allotment 07 November 2019		

Cash Flow of Interest Payment ("IP") and Principal Payment (PP) for each bond for 10 years

	Date	Amount Payable* (interest per bond)	Amount payable (principal per bond)	Day
Issue/Allotment	07-Nov-19	N/E	(10,00,000)	Thursday
1st IP	07 -Nov-20	87,500		Saturday
2nd IP	07 -Nov-21	87,500	SE	Sunday
3rd IP	07 -Nov-22	87,500	-	Monday
4th IP	07 -Nov-23	87,500	% <u>≥</u>	Tuesday
5th IP	07 -Nov-24	87,500	*	Thursday
6th IP & 1st PP	07 -Nov-25	87,500	2,00,000	Friday
7th IP & 2nd PP	07 -Nov-26	70,000	2,00,000	Saturday
8th IP & 3rd PP	07 -Nov-27	52,500	2,00,000	Sunday
9th IP & 4th PP	07 -Nov-28	35,000	2,00,000	Tuesday
10th IP & 5th PP	07 -Nov-29	17,500	2,00,000	Wednesday

^{*} Based on Coupon rate of 8.75% annually

For PNB Housing Finance Limited

Authorized Signatories